

## SCENARIO

	<b>Institution A :</b>
<b>1 -</b>	<b>Technical configuration</b>
	Rooms to equip are located at two different floors
	The institution is located in Belgium
	The institution exists for 15 years
	The user staff is composed of 10 people
	The technical staff is composed of 2 people
	The number of users' rooms to be equipped is 15
	No type VDI RJ45's wiring system is installed in the institution
	No nurse call system is installed in the institution
	The institution is not equipped with false ceilings
	The alerts will be centralized in the post of nursing care
	A central phone system (PABX - Private Automatic Branch Exchange) is settled
<b>2 -</b>	<b>Scenario and stages</b>
	The system will be settled in year 1
	In year 2, the Managers of the institution wish that the alerts are received on a different device of reception from the initial one
	In year 4, the institution wishes to equip two more rooms
	<b>INSTITUTION B :</b>
<b>1 -</b>	<b>Technical configuration</b>
	The institution is at street level
	The institution is located in the United Kingdom
	The institution exists for 2 years
	The user staff is composed of 6 people
	The technical staff is composed of 1 person
	The number of users' rooms to be necessarily equipped is 65
	We would like we could equip two communicating rooms, adapted for a couple
	The institution is equipped with false ceilings
	Type VDI RJ45's wiring system covers all of the institution
	The nurse call system installed in the institution is of the model: ASCOM-Mercury - Bidirectional Dialogue - protocol IP
<b>2 -</b>	<b>Scenario and stages</b>
	The system will be settled in year 1
	In year 2, the Management of the institution wishes to modify the location of the furniture (bed, cupboards, curtains) in some rooms
	In year 5, the Management of the institution wishes his the technical and user staff to be trained again

**PREZZO PER SCENARIO SOPRA DESCRITTO**

	<b>C2S</b>
Initial Costs Institution A	14 522,57 €
N+1 development Institution A	1 855,00 €
N+3 development Institution A	1 304,00 €
All-risk maintenance A	2 808,68 €
<b>TOTAL A</b>	<b>20 490,25 €</b>
Initial Costs Institution B	36 867,70 €
N+1 development Institution B	0€ *
N+3 development Institution B	550,00 €
All-risk maintenance B	7 373,54 €
<b>TOTAL B</b>	<b>44 791,24 €</b>
<b>TOTAL A + B</b>	<b>65 281,49 €</b>